COVER SHEET

| S.E.C. Registration Number NATIONAL REINSURANCE | 80118 | | | | |
|---|--|--|--|--|--|
| (Company's Full Name) (Business Address: No. Street City / Town / Province) (Company Telephone Number (Company | S.E.C. Registration Number | | | | |
| (Company's Full Name) (Company's Full Name) 1 8 T H F L O O R P H I L I P P I N E A X A L I F E C E N T E R S E N. G I L J. P U Y A T A V E N U E C O R N E R T I N D A L O S T. M A K A T I C I T Y (Business Address: No. Street City / Town / Province) JOHN E. HUANG Contact Person Total Year Total No. of Stockholders Total No. of Stockholders To be accomplished by SEC Personnel concerned | NATIONAL REINSURANCE | | | | |
| (Company's Full Name) 1 8 T H F L O O R P H I L I P P I N E A X A L I F E C E N T E R S E N. G I L J. P U Y A T A V E N U E C O R N E R T I N D A L O S T. M A K A T I C I T Y (Business Address: No. Street City / Town / Province) JOHN E. HUANG Contact Person Total Amount of Borrowings To be accomplished by SEC Personnel concerned | CORPORATION | | | | |
| (Company's Full Name) 1 8 T H F L O O R P H I L I P P I N E A X A L I F E C E N T E R S E N. G I L J. P U Y A T A V E N U E C O R N E R T I N D A L O S T. M A K A T I C I T Y (Business Address: No. Street City / Town / Province) JOHN E. HUANG Contact Person Total Amount of Borrowings To be accomplished by SEC Personnel concerned | OF THE PHILIPPINES | | | | |
| 1 8 T H F L O O R P H I L I P P I N E A X A L I F E C E N T E R S E N. G I L J. P U Y A T A V E N U E C O R N E R T I N D A L O S T. M A K A T I C I T Y (Business Address : No. Street City / Town / Province) JOHN E. HUANG Contact Person Company Telephone Number 1 2 3 1 Month Day Fiscal Year 1 1 7 Q O O O O O O O O O O O O O O O O O O | | | | | |
| CENTER SEN. GIL J. PUYAT AVENUE CORNER TINDALO ST. MAKATI CITY (Business Address: No. Street City / Town / Province) JOHNE. HUANG Contact Person Total Amount of Borrowings Total No. of Stockholders To be accomplished by SEC Personnel concerned | (Company's Full Name) | | | | |
| CENTER SEN. GIL J. PUYAT AVENUE CORNER TINDALO ST. MAKATI CITY (Business Address: No. Street City / Town / Province) JOHNE. HUANG Contact Person Company Telephone Number 1 2 3 1 Month Day Fiscal Year 1st Quarter Ending 31 March 2012 Annual Meeting Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic Foreign | 18TH FLOOR PHILIPPINE AXA LIFE | | | | |
| CORNERTINDALOST. MAKATI CITY (Business Address: No. Street City / Town / Province) JOHN E. HUANG Contact Person Company Telephone Number 1 2 3 1 Month Day Fiscal Year Ist Quarter Ending 31 March 2012 Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic Foreign | | | | | |
| (Business Address: No. Street City / Town / Province) JOHN E. HUANG Contact Person Company Telephone Number 1 2 3 1 Month Day Fiscal Year 1st Quarter Ending 31 March 2012 Annual Meeting Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic Foreign | | | | | |
| JOHN E. HUANG Contact Person Company Telephone Number 1 2 3 1 Month Day Fiscal Year 1st Quarter Ending 31 March 2012 Annual Meeting Secondary License Type, If Applicable Total Amount of Borrowings Total No. of Stockholders To be accomplished by SEC Personnel concerned | COKNER IIINDALO SI, MAKAIII CIIII | | | | |
| Contact Person Company Telephone Number 1 2 3 1 Month Day FORM TYPE FORM TYPE Annual Meeting Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic To be accomplished by SEC Personnel concerned | (Business Address : No. Street City / Town / Province) | | | | |
| Total No. of Stockholders To be accomplished by SEC Personnel concerned | JOHN E. HUANG 759-58-01 | | | | |
| Fiscal Year Ist Quarter Ending 31 March 2012 Annual Meeting Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic To be accomplished by SEC Personnel concerned | Contact Person Company Telephone Number | | | | |
| Fiscal Year 1st Quarter Ending 31 March 2012 Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic Foreign To be accomplished by SEC Personnel concerned | 1 2 3 1 0 6 2 7 | | | | |
| Secondary License Type, If Applicable Dept. Requiring this Doc. Amended Articles Number/Section Total Amount of Borrowings Total No. of Stockholders Domestic To be accomplished by SEC Personnel concerned | | | | | |
| Dept. Requiring this Doc. Total Amount of Borrowings Total No. of Stockholders To be accomplished by SEC Personnel concerned | | | | | |
| Total Amount of Borrowings Total No. of Stockholders Domestic Foreign To be accomplished by SEC Personnel concerned | Secondary License Type, If Applicable | | | | |
| Total Amount of Borrowings Total No. of Stockholders Domestic Foreign To be accomplished by SEC Personnel concerned | | | | | |
| Total No. of Stockholders Domestic Foreign To be accomplished by SEC Personnel concerned | Dept. Requiring this Doc. Amended Articles Number/Section | | | | |
| To be accomplished by SEC Personnel concerned | Total Amount of Borrowings | | | | |
| | Total No. of Stockholders Domestic Foreign | | | | |
| | To be accomplished by SEC Personnel concerned | | | | |
| File Number LCU | | | | | |
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COVER SHEET

| | ("PhilNaRe") | |
|-------------------------------------|---|----------------------------------|
| | (Company's Full Name) | |
| 18 th Floor | r, Philippine AXA Life Centre Son. Gil J. Puyat Ave | enue |
| | orner Tindalo St., Makati City, Philippines 1200 | |
| | (Company's Address) | |
| | (632) 759-5801 to 06 | |
| | (Telephone Number) | |
| December 31 (Fiscal Year Ending) | | June 27, 2012 (Annual Meeting |
| | | |
| | SEC FORM 17-Q | |
| | Quarterly Report | |
| | 1st Quarter Ending 31 March 2012 | |
| | (Form Type) | |
| | | |
| | | |
| | Amendment Designation (If applicable) | |
| | (Secondary License Type and File Number) | |
| | (Secondary License Type and The Humber) | |
| | _ | |
| Cashier | | LCU |
| | | DTU |
| | | 80118 |
| | | S.E.C. REG. No. |
| Central Receiving Unit | _ | File Number |
| | | Document I D |

SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATIONS ACT AND SRC RULE 17 (2)(b) THEREUNDER

| 1. | For the | e quarter ended | | 31 March 2012 | |
|-----|---------|--|--|----------------------|---|
| 2. | Comm | nission identification N | umber | <u>86118</u> | |
| 3. | BIR T | ax Identification Numb | per | 000-480-869 | |
| 4. | | | orporation of the isspecified in its charter | PHILIPPINE\$ | |
| 5. | | PINES ice, country or other ju | urisdiction of incorporat | ion or organizatior | 1 |
| 6. | Indust | ry classification code | | (SEC Use Only) | |
| 7. | CORN | HILIPPINE AXA LIFE C ER TINDALO STREET, ss of registrant's princ | | YAT AVE. | Postal Code |
| 8. | * | 759-5801 to 96 trant's telephone numi | ber, including area cod | e | |
| 9. | Not ar | oplicable er name, former addre | ss and former fiscal ye | ar, if changed sinc | e last report |
| 10. | Securi | ties registered pursua | nt to Sections 4 and 8 | of the RSA as of o | juarter ended: |
| | - | Title of Each Class | Number of Shar | es of Common Stoc | k Outstanding |
| | | Common | | 2,123,605,6 | 00 |
| 11. | Are a | ny or all of the securiti | ies listed on the Philipp | ine Stock Exchang | ge? |
| | | | Yes [<u>✓</u>] | No[] | |
| 12. | Indica | ite by check mark whe | ether the registrant: | | |
| | (a) | and Sections 26 ar | required to be filed by nd 141 of the Corpora shorter period the regis | tion Code of the | e Code and SRC Rule 17 thereunder Philippines during the preceding 12 d to file such report); |
| | | | Yes [<u>∕</u>] | No[] | |
| | (b) | has been subject to | such filing requirement | ts for the past 90 o | days. |
| | | | Yes [<u>✓</u>] | No [] | |

PART 1. - FINANCIAL INFORMATION

item 1. Financial Statements

The financial statements listed below and covering pages 9 to 23 of this report are filed as part of this Form 17-Q:

- a. Statements of Financial Position as of 31 March 2012 and 31 December 2011.
- b. Statements of Income for the Quarters Ended 31 March 2012 and 31 March 2011.
- c. Statements of Comprehensive Income for the Quarters ended 31 March 2012 and 31 March 2011.
- d. Statements of Changes in Stockholders Equity as of 31 March 2012 and 31 March 2011.
- e. Statements of Cash Flows as of 31 March 2012 and 31 March 2011.

Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>, 1st Quarter 2012

Results of Operations

Reinsurance Promium Income

Reinsurance premiums for the quarter ended 31 March 2012 decreased by P80.0 million or 11.3% to P628.0 million from P708.0 million for the quarter ended 31 March 2011. The decline was due to a decrease in non-life reinsurance premiums, which reflects the Company's continuing conservative underwriting stance in light of underwriting losses from previous years.

Reinsurance premiums from the Company's marine business decreased by P29.2 million (46.1%) from P63.3 million in the first quarter of 2011 to P34.1 million in the first quarter of 2012 as the Company continues to wind down its business in this unprofitable line. Premiums from the casualty line decreased by P58.3 million (19%) from P306.1 million in the first quarter of 2011 to P247.9 million in the first quarter of 2012. Reinsurance premiums from fire decreased by P16.4 million (8%) from P204.9 million in the first quarter of 2011 to P188.5 million in the first quarter of 2012. These declines were not sufficiently offset by an increase in reinsurance premiums from the life business which increased by 17.9% or P23.9 million from P133.7 million in the first quarter of 2011 to P157.5 million in the first quarter of 2012.

Reinsurance premiums retained for the quarter ended 31 March 2012 decreased by P45.5 million or 15.8% to P 243 million from P288.5 million for the quarter ended 31 March 2011. The rate of decline was higher than the decrease in gross premiums for the period because of a lower retention ratio for the quarter vs. the corresponding quarter in 2011 (39% vs. 41%)

With the decrease in uneamed premium reserve flat at P18 million for the first quarter of 2012 and the first quarter of 2011, earned premiums declined by 14.6% from P306 million in the first quarter of 2011 to P261.5 million in the first quarter of 2012. This decrease is consistent with the drop in net premiums retained.

Underwriting Deductions

Share in claims and losses decreased by P119.9 million or 36.5% in the quarter ended 31 March 2012 to P208 million from P328.4 million in the quarter ended 31 March 2011. The resulting loss ratio of 80% represents a significant improvement in underwriting performance from the loss ratio of 107% in the first three months of 2011. This led to a substantial decline in net underwriting loss for the period compared to the previous year.

Net commission expense in the first quarter of 2012 decreased by P20.1 million or 22% to P71 million from P91.3 million in the first quarter of 2011. While the decline can be traced to a lower level of premiums ceded, it was also due in part to a lower average commission ratio of 29.3% in the first quarter of 2012 as against 31.7% in the corresponding period in 2011.

Investment and Other Income (Charges)

Investment and other income posted an increase of 48% or P89.8 from P187.2 million in the first three months of 2011 to P277.0 million in the first three months of 2012. The growth was largely due to trading gains from equity and fixed income securities in the Company's investment portfolio.

Interest income increased by P5.2 million or 5.6% from P93.4 million for the first quarter of 2011 to P98.7 million for the first quarter of 2012, reflecting a shift to higher yielding corporate debt instruments from government securities.

Foreign currency loss for the first quarter of 2012 was P4.1 million as against a foreign currency loss of P0.4 million for the first quarter of 2011, as the appreciation of the Philippine Peso against the U.S. dollar continued.

For the first quarter of 2012, other income, consisting primarily of trading gains (P178.6 million) and dividend income (4.8 million), was almost double the amount booked for the first quarter of 2011.

General and Administrative Expenses

General and administrative expenses increased P12.6 million or 27.9% to P57.6 million for first three months of 2012 compared to P45.1 million for the first three months of 2011. The increase was primarily the result of increases in manpower and related employee benefits costs as well as depreciation expenses for the period.

Tax expense

The Company's tax expense was flat at P18 million for the first quarter of 2012 and the first quarter of 2011.

Net Profit (loss)

The Company's net profit for the first quarter of 2012 amounted to P182.2 million compared to net profit of P10.7 million for the first quarter of 2011. Contributing to the improvement in net income were substantial reductions in underwriting loss as well as significant increase in investment income.

Financial Condition

Total resources as of 31 March 2012 of P13.6 billion was P947 million higher than total resources of P12.6 billion as of December 31, 2011. Material changes in the company's resources are described below:

Cash and cash equivalents (P1,751M vs.P1,700M)

Cash and cash equivalents were up by 3% or P51.4 million to P1.8 billion due to collection of receivables on the sale of some fixed income securities at the end of 2011.

Reinsurance Balances Receivable-net (P4,766M vs. 3,892M)

Reinsurance balances receivable rose by 22.4% or P874 million largely due to increase in reinsurance recoverable on losses (representing the amount of claims that can be recovered from the Company's retrocessionaires) from P3.9 billion as of 31 December 2011 to P4.8 billion as of 31 March 2012. These loss recoveries relate largely to claims related to the recent floods in Thailand. The Company booked losses in excess of P1 billion for the November-December 2011 Thai floods (see Claims Payable below) but, with the exception of the Company's underlying retention of P30 million, substantially all these claims are recoverable from the Company's excess of loss reinsurers.

Available-for Sale Financial Assets (P5,593M vs. 5,366M)

Available for sale (AFS) financial assets as of 31 March 2012 increased to P5.6 billion from P5.4 billion as of 31 December 2011 due to gains in the fair value of AFS assets and additional investments in equity securities.

Loans and Receivables (P612M vs. P585M)

Loans and receivables increased by P27.7 million or 4.7% mainly due to additional investment in term loans.

Property and Equipment, net (P128M vs. P127M)

Property and equipment, net of accumulated depreciation, amounted to P127.9 million, as of 31 March 2012, a small increase of 0.39% from P127.4 million as of 31, December 2011. The increase is accounted for by minor office renovation costs.

Deferred Acquisition Cost (P108 vs.P138M)

The decrease of P29.5 million in deferred acquisition cost relate to portions of reinsurance commissions deferred as of December 31, 2011 that were expensed as of March 31, 2012 under the 24th method of reinsurance accounting.

Deferred Reinsurance Premium (P342M vs. P564M)

Deferred reinsurance premium decreased by P222.4 million or 39.4% as of 31 March 2012 due to recognition of a portion of reinsurance premiums deferred as of December 31, 2011 as ceded under the 24th method of reinsurance accounting.

Other Assets (P285M vs.P266M)

Other assets increased by 7.1% or P18.8 million from P266.1 million as of 31 December 2011 to P284.9 million as of 31 March 2012 largely as a result of increases in intangible assets, primarily software licenses (P6 million), input VAT (P6 million) and prepayments (P3 million).

Liabilities (P7,291M vs.P6,512M)

Total liabilities increased by P779 million or 11.9% from P6.5 billion as of 31 December 2011 to P7.3 billion as at 31 March 2012. The increase in total liabilities is explained below:

Reinsurance Balances Payable (P6,418M vs. P5,428M)

Reinsurance balances payable increased by P990.6 million or 18.3% from P5.4 billion as of December 31, 2011 to P6.4 billion as of 1st Qtr. 2012 primarily due increase in claims payable, related to the Thai floods mentioned above.

Accounts Payable and Accrued Expenses (P162M vs. P107M)

Accounts payable and accrued expenses increased by 50.5% or P54.3 million due to purchases of certain investments on account.

Reserve for Unearned Reinsurance Premiums (P657M vs. P897M)

The decrease in reserve for unearned premiums of P240.9 million or 26.8% was the resultant effect of premium subject to reserve at the end of 2011 being higher than premium subject to reserve as of 31 March 2012. This decrease, less the decrease in deferred reinsurance premiums, gives rise to the P18 million decrease in reserve for unearned premium booked in the Company's income statement.

Deferred Reinsurance Commissions (P54M vs P79M)

Deferred reinsurance commissions decreased by P25.0 million or 31.5%, as reinsurance commission income subject to 24th method of reinsurance accounting as of December 31, 2011 deemed earned as of 31 March 2012.

Equity (P6.294M vs. P6,126M)

Equity increased by P167.9 million due to a combination of net income for the period of P182.2 million and a decline in revaluation reserve of P14.3 as of 31 March 2012.

Key Performance Indicators:

| | | | 1st Quarter 2012 | 1=4 Quarter 2011 | % inc.(Dec). |
|----|---------------------|-------|---------------------|---------------------|------------------|
| 1. | Net Income | | ₽ 182 million | ₽ 11 million | 1555% |
| 2. | Earnings per share | (a) | ₽ 0.09 | ₽ .005 | 1627% |
| 3. | Retention ratio | (b) | 39% | 41% | |
| 4. | Combined ratio | (c) | 133% | 155% | |
| 5. | Return on average e | quity | 2.9% | .18% | |

- (a) Net income divided by weighted average number of shares issued.
- (b) Reinsurance premiums retained divided by reinsurance premiums (gross premiums written or GPW).
- (c) Sum of loss ratio (80% /107%) commissions ratio (29% / 32%) and expense ratio (24% /16%).

Net Income (NI) - Net Income for the 1st Qtr. 2012 was P182 million compared to P11 million in 1st Qtr. 2011.

Earnings per share (EPS) - The Company's EPS was at P.09 and P.005 for 1st Qtr.2012 and 1st Qtr. 2011, respectively.

Retention ratio - The retention ratio was at 39% in 1st Qtr. 2012, two percentages point lower than retention ratio of 41% in 1st Qtr. 2011

Combined ratio - The combined ratio was at 133% and 155% for the 1st Qtr. 2012 and 1st Qtr. 2011 respectively.

Return on average equity (ROE) - ROE for 1st Qtr. 2012 was at 2 .9% compared to ROE in 1st Qtr. 2011 of .18%

Discussion and Analysis of Material Events and Uncertainties:

NRCP has nothing to report on the following:

- Any known trends, demands, commitments, events or uncertainties that will have a material impact on its liquidity.
- b) Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.
- c) Material off balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- d) Any material commitments for capital expenditures.
- e) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.
- f) Any significant elements of income or loss that did not arise from the issuer's continuing operations.
- a) Any seasonal aspects that had a material effect on the financial condition or results of operations.

Financial Risk Disclosure

The Company's investments are regulated under the pertinent provisions of Presidential Decree No. 1460 (as amended), otherwise known as The Insurance Code of the Philippines. The Insurance code generally requires all insurance companies to obtain prior approval of the Insurance Commission (IC) for any and all investments. The Company provides the IC with a monthly report on all investments made during the previous month. The IC reviews the investments and may require the immediate sale or disposal of investments deemed too risky.

A portion of the Company's funds are invested in equities. Section 200 of the Insurance Code provides, among other things, that insurance companies may only invest in common stock of Philippine corporations which have a prior three-year dividend payment record. Moreover, the same section limits exposure to any one institution to 10% of an insurer's total admitted assets.

Beyond the provisions of the Insurance Code, the Company, through its Investment Committee, has established additional guidelines to control the risk inherent in equity investments. The Company's own investment policy requires that the Company invest only in shares of common stock of companies that are listed on the Philippine Stock Exchange. Furthermore, these listed companies must have profitable business operations and market capitalization which are on a scale that would qualify them as blue chips.

The Company also invests in fixed income securities. The Company attempts to limit interest rate risk by establishing limits on the duration and average maturity of its fixed income portfolio. Investments in fixed income securities are made primarily to ensure adequate cash flow from investments to meet cash requirements. Moreover, investment in fixed income securities are limited only to securities issued by entities of undisputedly strong creditworthiness and to those instruments which have active secondary or resale markets to allow for transparent valuation and immediate liquidation in the event of market turnoil.

A certain portion of the Company's investments are in foreign currencies, particularly the U.S. Dollar. These investments are monitored closely and are limited to dollar-denominated obligations backed by the full faith and credit of the Republic of the Philippines (ROP's).

The Company does not invest in foreign securities nor does it invest in complex financial securities or derivatives. The Company's financial assets are generally classified as available-for-sale (AFS) and are measured at fair value. For investments that are actively traded in organized financial markets, fair value is determined by reference to quoted market bid prices at the close of business on the balance sheet date. The Company has not made nor does it intend to make any reclassification of financial assets held as investments.

PFRS 9 Disclosure

In line with SEC Memorandum Circular No. 3 (Series of 2011) on Guidelines on the Implementation of PFRS 9 (Financial Instruments: Recognition and Measurement), the Company, as of the date of this report, discloses that it does not expect to implement and adopt PFRS 9 until the effective date of said standard or until all chapters of this new standard have been published.

PART 11. - OTHER INFORMATION

B. No other material information.

JOHN E. HUANG Lanior Vice President and Chief Fir

ROBERTO B. CRISOL

President and Chief Executive Officer

ce Officer

NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES

BALANCE SHEET

March 31, 2012 and December 31, 2011

| | | Mar. 2012 | Dec. 2011 | |
|-------------------------------------|-------|----------------|----------------|----------------|
| | Notes | (Unaudited) | (Audited) | <u>Changes</u> |
| ASSETS | | | | |
| CASH AND CASH EQUIVALENTS | 2 | 1,751,192,562 | 1,699,806,389 | 51,386,173 |
| REINSURANCE BALANCES RECEIVABLE-net | 3 | 4,765,678,370 | 3,892,173,173 | 873,505,197 |
| AVAILABLE-FOR-SALE FINANCIAL ASSETS | 4 | 5,592,631,742 | 5,365,644,659 | 226,987,083 |
| LOANS AND RECEIVABLES | 5 | 612,282,347 | 584,623,402 | 27,658,945 |
| PROPERTY AND EQUIPMENT-NET | 6 | 127,870,483 | 127,375,909 | 494,574 |
| DEFERRED ACQUISITION COST | | 108,374,709 | 137,880,973 | (29,506,264) |
| DEFERRED REINSURANCE PREMIUMS | 7 | 342,037,918 | 564,483,447 | (222,445,529) |
| OTHER ASSETS | 8 | 284,926,617 | 266,094,166 | 18,832,451 |
| TOTAL ASSETS | | 13,584,994,748 | 12,638,082,118 | 946,912,630 |
| LIARII ITIES AND FOLIITY | | | | |
| LIABILITIES AND EQUITY | | | | |
| REINSURANCE BALANCES PAYABLE | 3 | 6,418,406,957 | 5,427,830,997 | 990,575,960 |
| ACCOUNTS PAYABLE & ACCRUED EXPENSES | 9 | 161,793,983 | 107,474,813 | 54,319,170 |
| RESERVE FOR UNEARNED RI PREMIUMS | 7 | 656,544,222 | 897,469,364 | (240,925,142) |
| DEFERRED REINSURANCE COMMISSIONS | | 54,262,046 | 79,232,764 | (24,970,718) |
| TOTAL LIABILITIES | | 7,291,007,208 | 6,512,007,938 | 778,999,270 |
| EQUITY | | | | |
| Capital Stock | 14 | 2,181,954,600 | 2,181,954,600 | - |
| Treasury Stock | | (100,525,432) | (100,525,432) | _ |
| Additional Paid in Capital | | 3,019,218,457 | 3,019,218,457 | _ |
| Revaluation reserve | | 320,407,115 | 334,665,263 | (14,258,148) |
| Retained Earnings | | 872,932,800 | 690,761,292 | 182,171,508 |
| Total Equity | | 6,293,987,540 | 6,126,074,180 | 167,913,360 |
| TOTAL LIABILITIES & EQUITY | | 13,584,994,748 | 12,638,082,118 | 946,912,630 |

NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES STATEMENTS OF INCOME (unaudited) For the Quarters ended March 31, 2012 and 2011)

| | Notes | <u>2012</u> | <u>2011</u> | inc(Dec) | <u>%</u> |
|---|-------|--------------|---------------|---------------|-----------------|
| Reinsurance Premium Income | | | | | |
| Reinsurance premiums-net of returns | | 628,029,227 | 708,049,390 | (80,020,163) | -11.30% |
| Retroceded premiums | | 385,022,900 | 419,553,085 | (34,530,185) | -8.23% |
| Reinsurance premiums retained | | 243,006,327 | 288,496,305 | (45,489,978) | -15.77% |
| Decrease in reserve for unearned reinsurance premiums | 7. | 18,479,612 | 17,525,926 | 953,686 | 5,44% |
| | | 261,485,939 | 306,022,231 | (44,536,292) | -14,55% |
| Underwriting deductions | | | | | |
| Share in claims & losses | | 208,504,011 | 328,391,601 | (119,887,590) | <i>-</i> 36.51% |
| Commissions, net | _ | 71,212,427 | 91,300,092 | (20,087,665) | -22.00% |
| | 11 | 279,716,438 | 419,691,693 | (139,975,255) | -33.35% |
| Net Underwriting Income (Loss) | | (18,230,499) | (113,669,462) | 95,438,963 | -83.96% |
| Investments and Other Income (Charges) | | | | | |
| Interest | | 98,660,890 | 93,431,843 | 5,229,047 | 5.60% |
| Foreign currency gain (losses) | | (4,079,297) | (490,138) | (3,589,159) | 732.28% |
| Others | | 182,370,554 | 94,231,889 | 88,138,665 | 93.53% |
| Investment and Other Income | 10 | 276,952,147 | 187,173,594 | 89,778,553 | 47.97% |
| Profit after investment and Other Income | | 258,721,648 | 73,504,132 | 185,217,516 | 251.98% |
| General and Administrative Expenses | 12,13 | 57,621,262 | 45,063,830 | 12,557,432 | 27.87% |
| Profit Before Tax | | 201,100,386 | 28,440,302 | 172,660,084 | 607.10% |
| Tax Expense | | 18,928,879 | 17,711,488 | 1,217,391 | 6.87% |
| Net Profit | : | 182,171,507 | 10,728,814 | 171,442,693 | 1597.97% |
| Earnings per Share | 16 | 0.09 | 0.005 | | |

NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

For the Quarters ended March 31, 2012 and 2011)

| | Notes | <u>2012</u> | <u>2011</u> | Inc(Dec) | <u>%</u> |
|--|-------|--------------|---------------|-------------|----------|
| NET PROFIT | | 182,171,507 | 10,728,814 | 171,442,693 | 1597.97% |
| OTHER COMPREHENSIVE INCOME (LOSS) Fair value gains (losses)-net of taxes | 4 | (14,258,148) | (241,282,679) | 227,024,531 | 94.09% |
| TOTAL COMPREHENSIVE INCOME (LOSS) | | 167,913,359 | (230,553,865) | 398,467,224 | 172.83% |

NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES STATEMENT OF CHANGES IN EQUITY (unaudited) As of March 31, 2012 and 2011

| | <u>Notes</u> | March. 2012 | March. 2011 |
|--|--------------|---------------|---------------|
| CAPITAL STOCK - P1 par value Authorized - 3,000,000,000 shares | | | |
| Issued -2,181,954,600 shares in 2012 and 2011 | 14 | 2,181,954,600 | 2,181,954,600 |
| ADDITIONAL PAID IN CAPITAL | - | 3,019,218,457 | 3,019,218,457 |
| TREASURY SHARES (at cost) | 14 | (100,525,432) | (40,081,811) |
| REVALUATION RESERVE | | | |
| Balance at beginning of the year | | 334,665,263 | 393,670,095 |
| Changes during the period | | (14,258,147) | (241,282,679) |
| | | 320,407,116 | 152,387,416 |
| RETAINED EARNINGS | | | |
| Appropriated for contingencies | | | 004 000 740 |
| Balance at beginning of the year | | 265,673,762 | 231,638,712 |
| Additional appropriations | | 18,217,151 | 1,072,881 |
| | 14 , | 283,890,913 | 232,711,593 |
| Unappropriated | | | |
| Balance at beginning of the year | | 425,087,530 | 161,965,641 |
| Net income | | 182,171,507 | 10,728,814 |
| Cash Dividend | | - | |
| Appropriated for contingencies | • | (18,217,151) | (1,072,881) |
| | , | 589,041,886 | 171,621,574 |
| | | | |
| | : | 6,293,987,540 | 5,717,811,829 |

NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES CASH FLOW STATEMENTS (unaudited)

For the three months period ended March 31, 2012 and March 31, 2011

| | <u>2012</u> | | <u>2011</u> | |
|--|-------------|--|---------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Income before tax | P 201,10 | 00,387 | P 28,440,30 | 02 |
| Adjustments for: | | | | |
| Increase in reserve for unearned RI Premiums | (18,4 | 79,612) | (17,525,9 | 26) |
| Unrealized foreign currency loss (gain) | 2,3 | 30,330 | 1,432,8 | 83 |
| Gain on sale of available-for-sale financial assets | (54,9 | 51,570) | (28,038,7 | 84) |
| Gain on sale of property and equipment | (| 10,000) | | - |
| Depreciation | 8,3 | 35,336 | 6,879,8 | |
| Interest income | • • | 60,890) | (93,431,8 | • |
| Dividend income | **** | <u>67,411)</u> _ | (6,458,7 | |
| Operating income before working capital changes | • | 96,570 | (108,702,2 | • |
| (Increase)Dec. in reinsurance balances receivable | • | 75,982) | 495,251,7 | |
| Decrease (increase) in deferred acquisition costs | | 35,546 | 5,097,2 | |
| (Increase) in other assets | • • | 51,5 44) | (11,861,5 | - |
| (Increase) Decrease in loans and receivables | • / | 44,673) | 39,581,1 | |
| Increase (decrease) in reinsurance balances payable | 1,006,9 | • | (350,409,2 | - |
| Increase (decrease) in accounts payable and accrued exp. | | <u> 19,170 </u> | (37,630,3 | <u> </u> |
| Cash generated from (used in) operations | • | 28,523 | 31,326,9 | |
| Cash paid for income taxes | (18,9 | 28,879) | (17,711,4 | 88) |
| Net Cash From (Used in) Operating Activities | 127,4 | 99,644 | 13,615,4 | 60_ |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Disposals (acquisitions) of: | | | | |
| Available-for-sale financial assets | (189,8 | 35,356) | 383,819,3 | 74 |
| Property and equipment | (14,9 | 00,817) | (523,8 | 35) |
| Other investments | | - | | - |
| Interest received | 125,8 | 46,618 | 150,567,5 | |
| Dividends received | 4,7 | 67,411 | 6,458,7 | 26 |
| Net Cash From (Used in) Investing Activities | (74,1 | 22,144) | 540,321,8 | 38 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Payment of dividends | | - | | |
| Net Cash From (Used in) Financing Activities | | | | |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 53,3 | 77,500 | 553,937,2 | 298 |
| EFFECTS OF FOREIGN CURRENCY REVALUATION ON CASH | | | | |
| AND CASH EQUIVALENTS | (1,9 | 91,327) | (1,524,2 | 284) |
| CASH AND CASH EQUIVALENTS -January 1 | 1,699,8 | 206,389 | 613,287,0 |)5 <u>4</u> |
| CASH AND CASH EQUIVALENTS -March 31 | P 1,751,1 | 92,562 | P 1,165,700,0 | 68 |

NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES Notes and Other Disclosures

 The financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board (IASB).

The financial statements have been prepared using the measurement bases specified by PFRS for each type of assets, liabilities, income and expense.

2. CASH AND CASH EQUIVALENTS

This account consists of:

| | March 2012 | December 2011 |
|--|--------------------------------|-------------------------------|
| Short-term placements Cash on hand and in banks | P 1,526,116,591 225,075,971 | P 1,663,869,249 35,937,140 |
| | P_1,751,192,562 | P1,699,806,389 |

Short-term placements include time deposits and special deposit accounts made for varying periods between one day and one month depending on the liquidity requirements of the Company. Peso short-term placements earn annual interest rates ranging from 1.5% to 4.4375% in 2012 and from 1.25% to 4.75% in 2011 while dollar short-term placements earn annual interest rates ranging from 1.0% to 1.60% in 2012 and from 0.02% to 1.75% in 2011. Cash in banks generally earn interest at rates based on daily bank deposit rates. The Cash and Cash Equivalents account includes foreign currency denominated cash of US\$796,625 (or P34,254,875) as of March 31, 2012 and US\$4,906,842 (or P215,547,761) as of December 31, 2011.

3. REINSURANCE BALANCES

The details of reinsurance balances are as follows:

| | March 2012 | December 2011 |
|--|-------------------|------------------------|
| Reinsurance balances receivable: | | |
| Reinsurance recoverable on | P 3,962,950,400 | P 2.589,586,325 |
| unpaid losses Due from ceding companies | 610,639,075 | 1,076,598,889 |
| Reinsurance recoverable on paid losses | 365,628,597 | 396,607,866 |
| Funds held by ceding companies | 142,090,257 | <u>145,010,052</u> |
| | 5,081,308,329 | 4,207,803,132 |
| Allowance for impairment | (315,629,959) | (315,629,959) |
| | P 4,765,678,370 | <u>P 3,892,173,173</u> |
| Reinsurance balances payable: | | |
| Claims payable | P 6,038,364,595 | P 4,661,427,080 |
| Due to retrocessionaires | 293,583,591 | 677,808,010 |
| Funds held for retrocessionaires | <u>86,458,771</u> | <u>88,595,907</u> |
| , <u></u> | P 6,418,406,957 | <u>P 5,427,830,997</u> |

Reinsurance balances receivable pertains to the following:

- Reinsurance recoverable on unpaid losses represents amounts due from retrocessionaires under treaty and facultative agreements as their share in losses.
- Due from ceding companies refers to the premiums receivable from the cedants as a result of treaty and facultative acceptances.
- Funds held by ceding companies pertains to the portion of reinsurance premiums withheld by ceding companies in accordance with treaty and facultative agreements.

Reinsurance balances payable relates to the following:

- Claims payable are losses and claims due to ceding companies under treaty and facultative agreements.
- Due to retrocessionaires are unremitted share in premiums of retrocessionaires.
- Funds held for retrocessionaires represents portion of the reinsurance premium ceded to retrocessionaires which was withheld by the Company in accordance with treaty and facultative agreements.

All of the Company's reinsurance balances receivable have been reviewed for indicators of impairment. Certain reinsurance balances receivable were found to be impaired and provisions have been recorded accordingly.

4. AVAILABLE-FOR-SALE FINANCIAL ASSETS

The amounts in the statements of financial position comprise of the following financial assets:

| | <u>March 2012</u> | December 2011 |
|-------------------------------|-------------------|--------------------|
| Bonds | P 4,489,262,770 | P 4,570,453,923 |
| Equity securities - net | 840,892,393 | 602,079,356 |
| Investment in Asian Re shares | 76,252,330 | 77,897,962 |
| Various funds | 186,224,249 | <u>115,213,418</u> |
| | P 5.592.631.742 | P 5,365,644,659 |

Bonds include investments in corporate bonds, long-term negotiable instruments and government securities. This also includes government securities amounting P428,500,000 and 187,500,000 in March 2012 and December 2011 respectively, which are on deposit with the IC as security for the benefit of policyholders and creditors of the Company in accordance with the provisions of the Insurance Code of the Philippines.

Bonds earn interest at annual rates ranging from 4.00% to 15.00% and 3.75% to 15.00% in 2012 and December 2011 respectively. Interest incomes recognized are presented as part of Investment and Other Income in the statements of income (see Note 10).

The following presents the fair values of investments in bonds by contractual maturity dates:

| | <u>March 2012</u> | December 2011 | |
|--|-------------------|-----------------|--|
| Due within one year | P 354,199,738 | P 332,831,836 | |
| Due after one year through five years | 969,034,878 | 782,494,524 | |
| Due after five years through ten years | 1,751,237,166 | 1,073,433,259 | |
| Due after ten years | 1,414,790,988 | 2,381,694,304 | |
| | P 4,489,262,770 | P 4,570,453,923 | |

The balance of equity securities classified as available-for-sale financial assets consists of:

| | March 2012 | | December 2011 | |
|---|------------|---------------------------|---------------|---------------------------|
| Cost: Quoted in the stock exchange Not quoted in the stock exchange | P 7 | 735,271,101 86,439,762 | P | 539,093,950 40,636,735 |
| · | 8 | 21,710,863 | | 579,730,685 |
| Fair value gains (losses): Quoted in the stock exchange | | 40,636,735 | | 43,803,877 |
| Not quoted in the stock exchange | (| 21,455,205) | _ | 21,455,206) |
| | | <u>19,181,530</u> | | 22,348,671 |
| | P 8 | 40,892,393 | <u>P</u> | 602,079,356 |

Equity securities mainly consist of investments in companies listed in the PSE.

The shares of Asian Re have been issued in the name of the Government of the Philippines (GoP) as the Philippine government's participation in the joint undertaking of Asian countries to organize a reinsurance company that will service the needs of the region. The GoP assigned such shares, including any interest accruing thereon, to the Company. The GoP designated the Company as the national institution authorized to subscribe and pay for the said shares of stock. The shares of stock of Asian Re, while not for sale, were classified under this category since these do not qualify for inclusion in any other categories of financial assets. These shares of stock are measured at fair value and changes in the fair values are recognized under Other Comprehensive Income (Loss) in the statement of comprehensive income. The fair value of investment in Asian Re shares amounted to P76,252,330 and P77,897,962, as of March 31, 2012 and December 2011, respectively.

The reconciliation of the carrying amounts of available-for-sale financial assets are as follows:

| | March 2012 | | | December 2011 | | |
|---------------------------------|------------|----------------|------------|----------------|--|--|
| Balance at beginning of year | P | 5,365,644,659 | Р | 6,297,135,567 | | |
| Additions | | 2,752,102,533 | | 7,213,870,663 | | |
| Disposals/maturities | (| 2,507,315,607) | (| 8,086,208,824) | | |
| Fair value gains(loss) - net | i | 14,258,148) | (| 59,004,832) | | |
| Foreign currency gains (losses) | i | 3,541,695) | (_ | 147,915) | | |
| Balance at end of year | <u>P</u> | 5,592,631,742 | _ <u>P</u> | 5,365,644,659 | | |

Changes in fair value of available-for-sale financial assets, net of taxes, recognized as Fair Value Gains (Losses) account under Other Comprehensive Income (Loss) in the statements of comprehensive income amounted to P14,258,148 and P59,004,832 fair value losses in March 2012 and December 2011.

The fair values of available-for-sale financial assets have been determined directly by reference to published prices in active market. For some investments where fair value is not reliably determinable either through reference of similar instruments or valuation techniques, these are carried at cost.

5. LOANS AND RECEIVABLES

This account includes the following:

| | <u>March 2012</u> _ | December 2011 |
|--|---|---|
| Current: Term loans Accrued interest receivable Others | P 150,000,000 48,622,052 1,983,057 200,605,109 | P 150,000,000 75,807,780 146,395,665 372,203,445 |
| Non-current: Term loans Loans receivable | 400,000,000 11,677,238 411,677,238 P 612,282,347 | 200,000,000 12,419,957 212,419,957 P 584,623,402 |

6. PROPERTY AND EQUIPMENT

Presented below are the gross carrying amounts and accumulated depreciation of property and equipment.

| · | | Accumulated | Net Carrying |
|----------------------------|--------------------|---------------------|--------------------|
| | Cost | <u>Depreciation</u> | <u>Amount</u> |
| Condominium Units | P 154,882,915 | 64,811,179 | 90,071,736 |
| Office Improvement | 14,321,297 | 6,925,309 | 7,395,988 |
| Office Furniture/Equipment | 11,380,122 | 9,659,404 | 1,720,718 |
| Transportation Equipment | 12,537,057 | 2,907,676 | 9,629,381 |
| EDP Equipment | 39,249,101 | 20,196,441 | <u> 19,052,660</u> |
| Total | <u>232,370,492</u> | 104,500,009 | <u>127,870,483</u> |

7. DEFERRED REINSURANCE PREMIUMS AND RESERVE FOR UNEARNED REINSURANCE PREMIUMS

The movement of these accounts follows:

| | Deferred Reinsu | rance Premiums_ | Reserve for Reinsurance | |
|------------------------------|------------------------|--------------------|----------------------------|------------------------|
| | 2012 | 2011 | 2012 | 2011 |
| Balance at beginning of year | P 564,483,447 | P 514,257,825P | 897,469,364 | P902,887,425 |
| Inc (Dec) during the year | (<u>222,445,529</u>) | <u>50,225,622(</u> | 240,925,142 |) (<u>5,418,061</u>) |
| Balance at end of year | P 342,037,918 | P564,483,447 P | 656,544,222 | P897,469,364 |

Deferred Reinsurance Premiums pertains to the portion of reinsurance premiums ceded out that relate to the unexpired periods of the policies at the end of each reporting period.

Reserve for Uneamed Reinsurance Premiums is the portion of reinsurance premiums assumed that relate to the unexpired periods of the policies at the end of each reporting period.

The difference between the increase in Deferred Reinsurance Premiums and Reserve for Unearned Reinsurance Premiums for the year is presented as Decrease (Increase) in Reserve for Unearned Reinsurance Premiums in the statements of income.

8. OTHER ASSETS

The Other Assets account includes the following:

| | | <u>March 2012</u> | December 2011 | |
|----------------------------|---|-------------------|---------------|-------------|
| Deferred input VAT | Р | 70,155,276 | P | 69,065,709 |
| Creditable withholding tax | | 81,083,782 | | 77,434,655 |
| Intangible assets – net | | 68,396,441 | | 62,314,284 |
| Investment property - net | | 2,848,659 | | 2,849,909 |
| Input VAT | | 43,519,056 | | 38,606,219 |
| Deferred withholding VAT | | 9,200,181 | | 9,200,181 |
| Prepayments | | 4,449,788 | | 2,500,391 |
| Deposit | | 604,312 | | 672,309 |
| Security fund | | 192,888 | | 192,888 |
| Others | | 4,476,234 | | 3,257,621 |
| | P | 284,926,617 | P. | 266,094,166 |

Deferred input VAT relates to the value-added tax on unpaid commission to ceding companies.

Input VAT pertains to input VAT on commissions paid to ceding companies.

Deferred withholding VAT represents unapplied input taxes resulting from unpaid premiums on ceded out transactions.

Prepayments include substantially prepaid insurance on property and equipment and group life insurance.

Security fund represents amount deposited with the IC, as required by the Insurance Code, to be used for the payment of valid claims against insolvent insurance companies. The balance of the fund earns interest at rates determined by the IC annually.

Intangible assets pertain to acquired computer software licenses used in production and administration. The gross carrying amounts and accumulated amortization of intangible assets at the beginning and end of March 31, 2012 and 2011 follows:

| | March 2012 December 2011 |
|-------------------------------|--|
| Cost Accumulated amortization | P 100,106,143 P 89,629,802 (31,709,702) (27,315,518) |
| Balance at end of year | P 68,396,441 P 62,314,284 |

9. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

This account includes the following:

| | <u>Marc</u> | <u>March 2012</u> | | December 2011 | |
|--|--------------|-----------------------|-----------|-------------------|--|
| Deferred output VAT | P 41, | 758,605 | Р | 41,439,173 | |
| Accrued expenses | 6, | ,439,744 | | 8,605,241 | |
| Defined benefit liability Accounts payable and | 14 | ,393,991 | | 11,537,344 | |
| other liabilities | 96, | 111,124 | | 43,935,951 | |
| Withholding taxes payable | 3 | .0 9 0,519 | | 1,957,10 <u>4</u> | |
| | <u>P 161</u> | <u>,793,983</u> | <u>P.</u> | 107,474,813 | |

Management considers the carrying amounts of accounts payable and accrued expenses recognized in the statements of financial position to be a reasonable approximation of their fair values due to their short duration.

10. INVESTMENT AND OTHER INCOME

The details of this account follow:

| | , | <u> March 2012</u> | <u>Mar</u> | <u>ch 2011</u> |
|--------------------------------------|----|--------------------|------------|----------------|
| Interest | P | 98,660,890 | P 93 | ,431,843 |
| Gain on sale of stocks | | 54,951,570 | 28 | ,038,784 |
| Dividend income | | 4,767,411 | 6 | ,458,726 |
| Foreign exchange loss | (| 4,079,297) | (| 490,138) |
| Trading gains | • | 123,658,292 | 60 | ,065,622 |
| Gain on sale of property & equipment | | 10,000 | | • |
| Other income (charges) | (_ | 1,016,719) | (| 331,243) |
| 3 , | P | 276.952.147 | P 187 | 7.173.594 |

11. UNDERWRITING DEDUCTIONS

a. Share in Claims and Losses

This account represents the aggregate amount of the Company's share in net losses and claims relative to its acceptances under treaty and facultative reinsurances.

b. Commissions - net

This account consists of the following:

| | <u>March 2012</u> <u>March 2011</u> |
|----------------------|--|
| Commission expense | P 108,685,111 P 153,666,734 |
| Reinsurance revenues | (<u>37,472,684</u>)(<u>62,366,642</u>) |
| | P 71,212,427 P 91,300,092 |

Commission expense refers to fees deducted by ceding companies from reinsurance premiums assumed during the period under treaty and facultative agreements.

Reinsurance revenues pertain to fees charged by the Company related to reinsurance premiums retroceded during the period under treaty and facultative agreements.

12. GENERAL AMD ADMINISTRATIVE EXPENSES

The details of this account follow:

| | <u>March 2012</u> | | March 2011 | |
|--|-------------------|---|------------|---|
| Salaries and employee benefits Depreciation and amortization Professional fees Repairs and maintenance Taxes, licenses and fees Transportation and traveling Light and water Representation and entertainment Contract labor Association and pool expense Rental Communication and postages Printing and office supplies Advertising and publicity Insurance Miscellaneous | P | 37,883,816 8,335,336 1,813,077 1,865,504 1,423,696 493,392 772,581 560,142 538,281 1,055,882 222,723 586,110 277,369 136,500 249,322 1,407,531 | P | 28,314,529 6,879,861 1,027,219 185,416 1,521,373 965,850 1,238,501 1,351,788 550,598 802,643 332,667 418,516 382,447 124,368 292,902 675,152 |
| | <u>P</u> _ | 57,621,262 | <u>P</u> | <u>45,063,830</u> |

13. SALARIES AND EMPLOYEE BENEFITS

a. Salaries and Employee Benefits

Expenses recognized for employee benefits are presented below.

| | | <u>March 2012</u> | | March 2011 |
|-----------------------|---|-------------------|----------|--------------------|
| Salaries and wages | Р | 19,908,622 | P | 20,018,280 |
| Retirement | | 4,388,744 | | 2,922,905 |
| Allowances and bonus | | 7,747,838 | | 1,209,412 |
| Compensated absences | | 4,621,508 | | 3,421,065 |
| Social security costs | | 441,420 | | 421,126 |
| Others | | 77 <u>5,684</u> | _ | 321,741 |
| | P | <u>37,883,816</u> | <u>P</u> | <u> 28,314,529</u> |

14. EQUITY

14.1 Capital Stock

The Company is authorized to issue 3,000,000,000 shares of common stock with a par value of P1 per share.

On April 27, 2007, the SEC approved the listing of the Company's shares totalling 741,902,600. The shares were initially issued at an offer price of P3.80 per share. As of March 31, 2012, there are 288 holders of the listed shares. Such listed shares closed at P2.48 per share as of March 31, 2012

14.2 Treasury Shares

In 2011, the Company acquired 36,072,000 of its own shares at a total cost of P60,443,621. The total reacquired shares as of March 31, 2012 and December 31, 2011 is 58,349,000 at a total cost of P100,525,432.

14.3 Appropriation for Contingencies

On April 18, 1989, the Company's BOD approved the establishment of a special reserve which will serve as cushion to the paid-up capital in the event of extraordinarily high loss occurrences or severe catastrophic losses. The amount of P5,000,000 was initially appropriated from retained earnings for this purpose on April 30, 1989. Subsequently, at December 31 of each year where there is profit, 10% of such profit shall be set aside as additional reserve for contingencies. The reserve balance, which is shown as Appropriated under Retained Earnings account in the statements of changes in equity, should not exceed, at any time, the amount of paid-up capital. The balance of appropriation for contingencies amounted to P283,890,913 as of March 31, 2012, and P265,673,762 as of December 31, 2011 respectively.

15. RELATED PARTY TRANSACTIONS

The Company's related parties include its principal stockholders, the Company's key management personnel and other related parties with which the Company had transactions as described below.

15.1 Reinsurance Contracts with Related Parties

The Company accepts and cedes insurance business under various reinsurance contracts with related parties. The details of which follow:

| | | March 2012 | December 2011 | |
|---------------------|---|------------|----------------|--|
| Premiums | P | 94,853,784 | P1,146,301,458 | |
| Retrocessions | | 1,198,990 | 78,331,370 | |
| Commission income | | - | 10,617,793 | |
| Commission expenses | | 22,687,876 | 190,804,367 | |
| Losses incurred | | 17,720,862 | 208,301,660 | |
| Loss recoveries | | 149,969 | 1,069,069 | |

As a result of the above transactions, reinsurance balances receivable from and payable to related parties are as follows (see Note 3):

| Due from ceding companies | <u>March 2012</u> | | December 2011 | |
|-----------------------------------|-------------------|-------------|---------------|-------------|
| | P | 262,766,589 | P | 349,177,047 |
| Reinsurance recoverable on losses | | 56,489,404 | | 86,781,419 |
| Funds held by ceding companies | | 51,805,122 | | 51,280,665 |
| Claims payable | | 974,744,011 | | 933,975,767 |
| Due to retrocessionaires | | 18,825,198 | | 33,293,883 |
| Funds held for retrocessionaires | | 164,032 | | 164,032 |

The balance of due from ceding companies pertaining to related parties is presented net of P30,700,236 allowance for impairment as of March 31, 2012 and December 2011.

15.2 Bank Accounts

The Company maintains several savings and current accounts, and time deposits with Bank of the Philippine Islands (BPI), a stockholder. The details of which follow:

| | <u>M</u> | <u>arch 2012</u> | <u>Dece</u> | ember 2011 |
|------------------------------|----------|------------------|-------------|------------|
| Time deposits | ₽ | - | Р | - |
| Savings and current accounts | | 2,631,609 | | 4,457,906 |
| • | | | | |
| | <u>P</u> | 2,631,609 | <u> </u> | 4,457,906 |

15.3 Investment Management and Custodianship

The Company has entered into agreements known as "Investment Management Agreement" and "Custodianship Agreement" with BPI for the management and custodianship of certain investible funds of the Company subject to terms and conditions in the said agreements. These investments were presented in their respective statement of financial position accounts as follows:

| | <u>March 2012</u> | December 2011 |
|---|--|---|
| Cash and cash equivalents Available-for-sale financial assets Loans and receivables | P 8,361,770 1,699,275,536 <u>111,465,447</u> | P 290,649,107 1,276,647,973 120,626,261 |
| | P1,819,102,753 | P1,687,923,341 |

In consideration for the services rendered, the Company pays BPI service fees equivalent to a certain percentage of the market value of the investments. Total service fees paid for the years quarter ended March 31, 2012 and 2011 amounted to P948,979 and P831,324 respectively, and is charged against Other Income (Charges) under Investment and Other Income account (see Note 10) in the statements of income.

15.4 Retirement Fund Investment Management

In 2006, the Company entered into a "Retirement Fund Investment Management Agreement" with BPI for the management of the investments of the Company's retirement funds subject to the terms and conditions in the said agreement.

March 2012

March 2011

16. Earnings (loss) Per Share

The earnings per share amounts are as follows:

Net income (loss) available to common shareholders

Divided by the average number of outstanding common shares

P 182,171,508 P 10,728,813

2,123,605,600 2,159,677,600

P 0.009 P 0.005

17. Other SEC requirements

The following information, as a minimum, should be disclosed in the notes to financial statements, if material and if not disclosed elsewhere in the interim financial report:

| • | Explanatory comments about the seasonality or cyclicality of interim operations | • | Nothing to report. |
|---|--|---|--------------------|
| • | The nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents | • | Nothing to report. |
| | The nature and amount of changes in estimates of amounts reported in prior interim periods of the current fiscal year or changes in estimates of amounts reported prior financial years, if those changes have a material effect in the current interim period | • | Nothing to report. |
| • | Issuances, repurchases, and repayments of debt and equity securities | • | Nothing to report. |
| • | Dividends paid (aggregate or per share) separately for ordinary shares and other shares | • | Nothing to report. |

| • | Segment revenue and segment result for business segments or geographical segments, whichever is the issuer's primary basis of segment reporting. (This shall be provided only if the issuer is required to disclose segment information in its annual financial statements) Material events subsequent to the end of | • | Nothing to report |
|---|---|---|--------------------|
| | the interim period that have not been reflected in the financial statements for the interim period | | |
| • | The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisitions or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations | • | Nothing to report. |
| • | Changes in contingent liabilities or contingent assets since the last annual balance sheet date | • | Nothing to report. |
| • | Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period. | • | Nothing to report. |

AGING OF REINSURANCE BALANCES RECEIVABLE

As of March 31, 2012 (In million pesos)

| (III IIIIIIIIII poose) | <u>Total</u> | Below 360 days | Over 360 days |
|--|----------------|-------------------|------------------|
| Due from Ceding Companies | 611 | 182 | 429 |
| Reinsurance recoverable on paid losses | 366 | 20 | 346 |
| Reinsurance recoverable un unpaid losses | 3,963 | 3,963 | - |
| Funds Held by Ceding companies | 142 | 142 | - |
| | 5,082 | 4,307 | 775 |
| Allowance for impairment* | (316) 4,766 | | |
| | | | |

^{*}Our policy on providing provision on receivables of more than one year is by specific identification method and each account has been subjected to impairment test.